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JOHNGARRETT



&

There’s more to me



than what you see.


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SPECIAL REPORT
100
Top 100 People
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SIRIUS
SATELLITE
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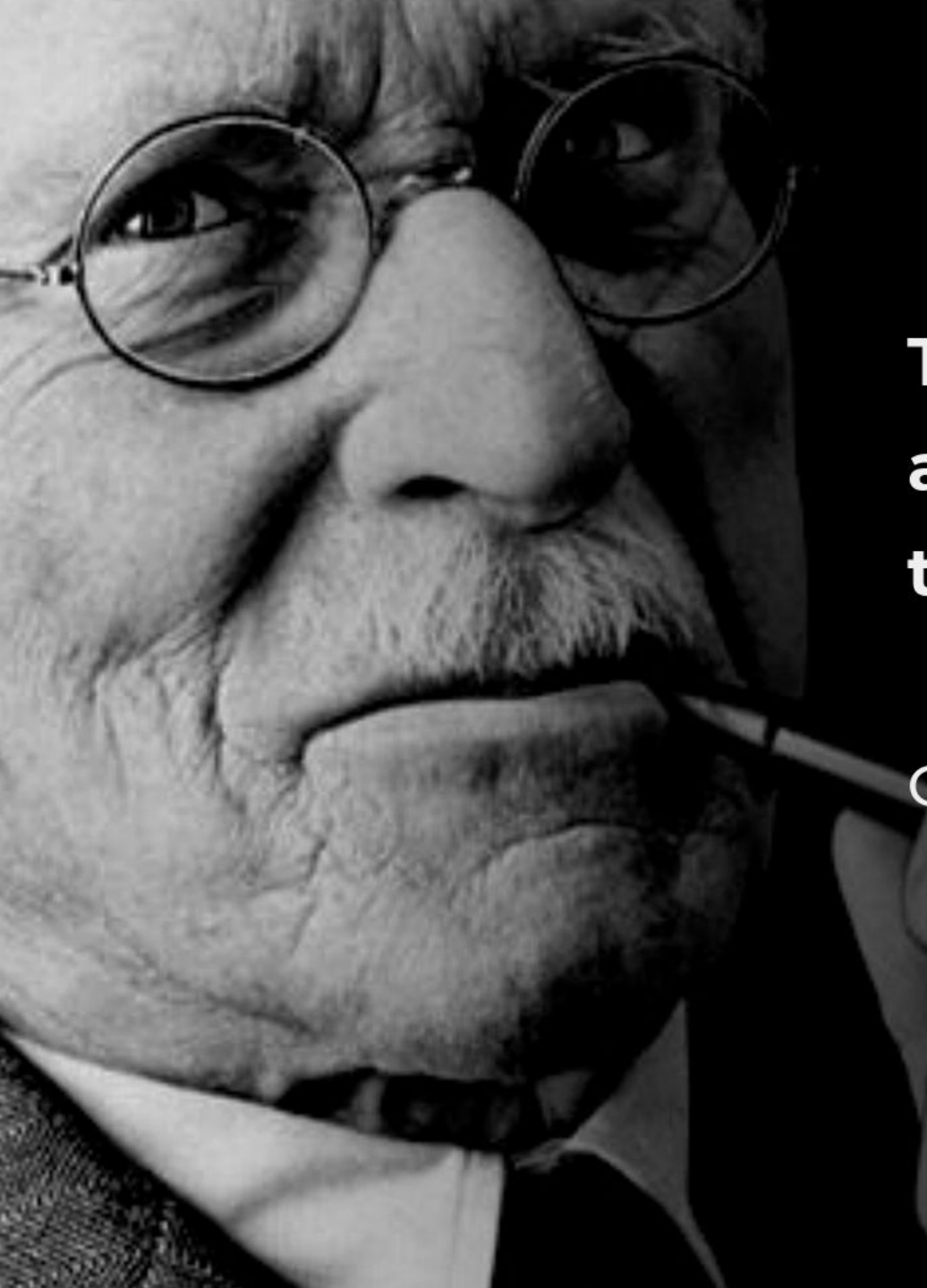


The world will ask you who you are, and if you don’t know, the world will tell you.

CARL JUNG

MINIMALISTQUOTES.COM

When we reduce
people to job titles,
connection breaks down.

	Work/Family Role Requirement	Outside Work/Family Role Requirement

	Work/Family Role Requirement	Outside Work/Family Role Requirement
High Attraction		
Low Attraction		

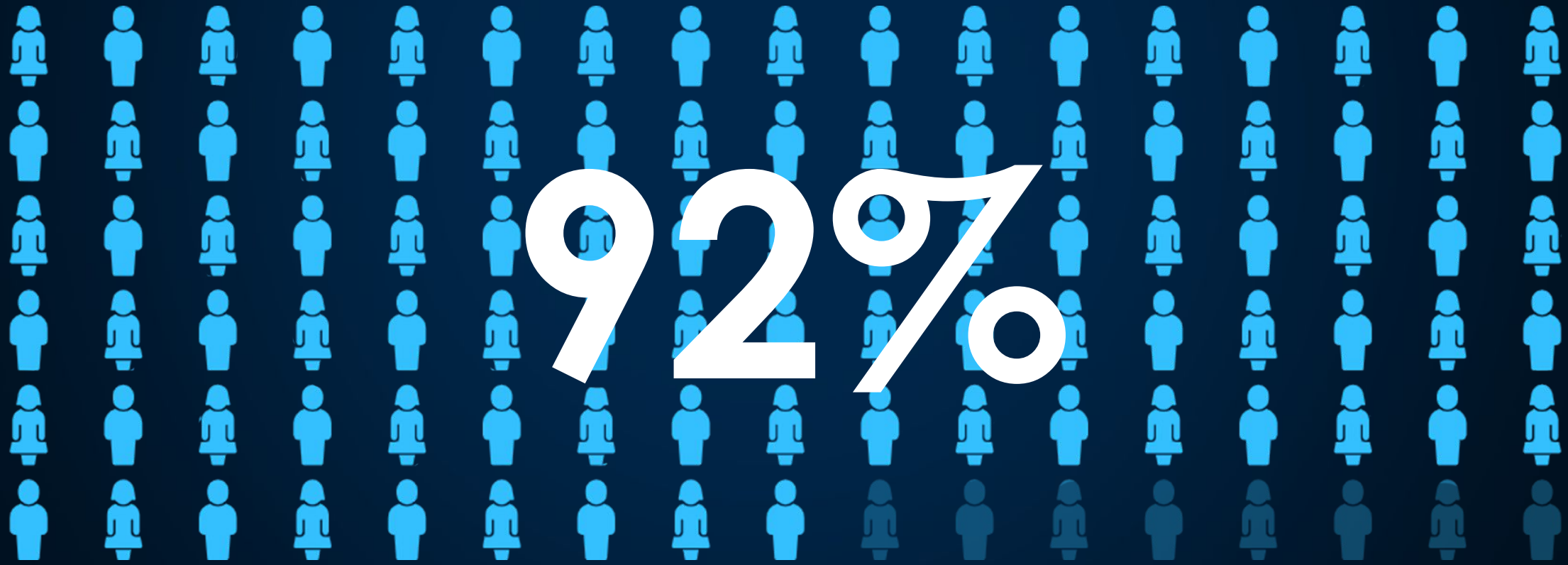
	Work/Family Role Requirement	Outside Work/Family Role Requirement
High Attraction		
Low Attraction	Responsibilities, obligations, role demands I don't particularly enjoy	

	Work/Family Role Requirement	Outside Work/Family Role Requirement
High Attraction	Things within work/family roles that I genuinely enjoy	
Low Attraction	Responsibilities, obligations, role demands I don't particularly enjoy	

	Work/Family Role Requirement	Outside Work/Family Role Requirement
High Attraction	Things within work/family roles that I genuinely enjoy	
Low Attraction	Responsibilities, obligations, role demands I don't particularly enjoy	Things that are irrelevant to me

	Within Work or Family Roles	Outside Work or Family Roles
High Attraction	Things within work/family roles that I genuinely enjoy	My “And”
Low Attraction	Responsibilities, obligations, role demands I don't particularly enjoy	Things that are irrelevant to me

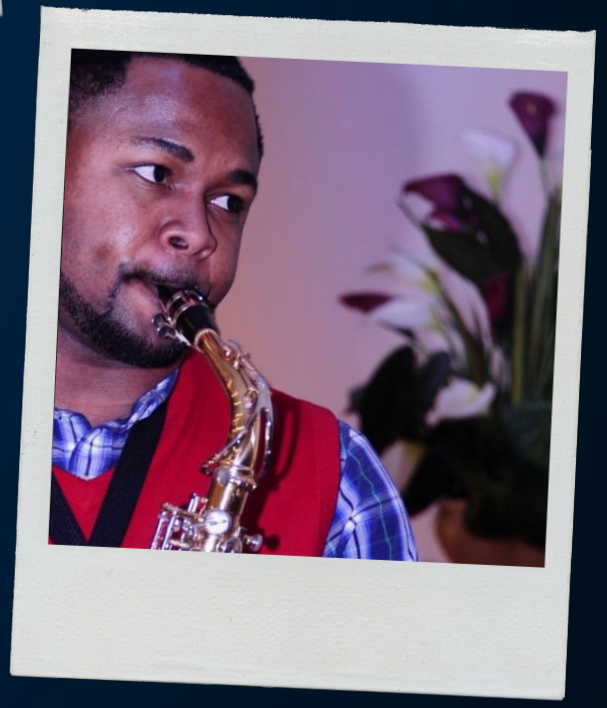
Regularly participate in a hobby or interest











You don't need
less of who you are.
You need more of it.


YOU
Multiple parts.
Many contexts.
A fuller life.


Activity
What specifically are you drawn toward?
YOU
Multiple parts.
Many contexts.
A fuller life.


Activity
What specifically are you drawn toward?
Experience
What's it like when you're doing it?
YOU
Multiple parts.
Many contexts.
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Activity
What specifically are you drawn toward?
Experience
What's it like when you're doing it?
YOU
Multiple parts. Many contexts. A fuller life.
Expression
What parts of you get room there?


Activity
What specifically are you drawn toward?
Experience
What's it like when you're doing it?
YOU
Multiple parts. Many contexts. A fuller life.
Presence
What happens to your attention while you're there?
Expression
What parts of you get room there?


Activity
What specifically are you drawn toward?
Engagement
What changes in how you participate in the rest of your life when this gets enough room?
Experience
What's it like when you're doing it?
YOU
Multiple parts. Many contexts. A fuller life.
Presence
What happens to your attention while you're there?
Expression
What parts of you get room there?

Who *else*
are you?

John R. Garrett, CPA

Objective Utilize my work experiences and current IU Kelley MBA Marketing Program education to contribute to a Business Development area.

Experience

CLARIAN HEALTH PARTNERS, INC. Indianapolis, IN
Senior Financial Analyst *September 2003 – Present*

- Developed automated process to consolidate financial statements using Lawson system.
- Interact with corporate management at CFO Council meetings.
- Created Policies and Procedures Manual for Accounting Department.
- Assist in quarterly and year-end audits.

VESTA PHARMACEUTICALS, INC. Indianapolis, IN
Business Development Director *August 2002 – August 2003*

- Primary liaison with Eli Lilly and Company Supplier Diversity Department.
- Account Manager of several contract manufacturing and wholesale accounts.
- Created three wholesaler relationships as Product Manager for industrial-use product.
- Developed new inventory control and procurement systems.
- Oversight of successful 16-product launch in January 2003.

SCHWARZ PHARMA, INC. Mequon, WI
Manager, Product Contracts *March 2001 – August 2002*

- Responsible for maintaining all 31 retail and 13 Group Purchasing Organization contracts.
- Coordinated timely preparation and review of all Requests for Proposal, including product pricing, contract terms and negotiations.
- Worked with Account Managers to market promoted products at conference exhibits.
- Created new analysis process to calculate monthly Chargeback Reserve accrual rate.

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- Presented management reports outlining efficiency opportunities and control weaknesses.

Associate, Business Advisory Services Development Program (BAS DP)

- Select rotation program through risk management service lines. One of first 10 participants promoted to Senior Associate.

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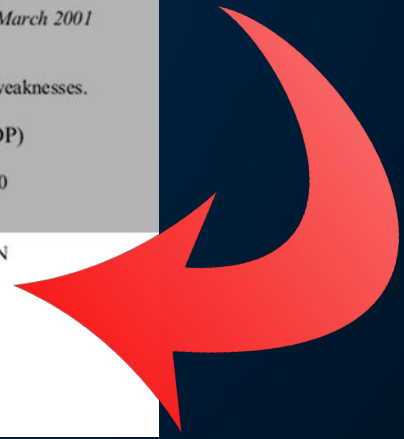

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Are you living your

Best Life?

Working Long Hours

Consciousness

Outcome

Working Long Hours



Fear & Scarcity



Future you must defend

Consciousness

Outcome

Wholeness



Working Long Hours



Future you can grow into

Consciousness

Outcome

Wholeness

Fear & Scarcity



Working Long Hours

Future you can grow into

Future you must defend





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as much as you
value the work

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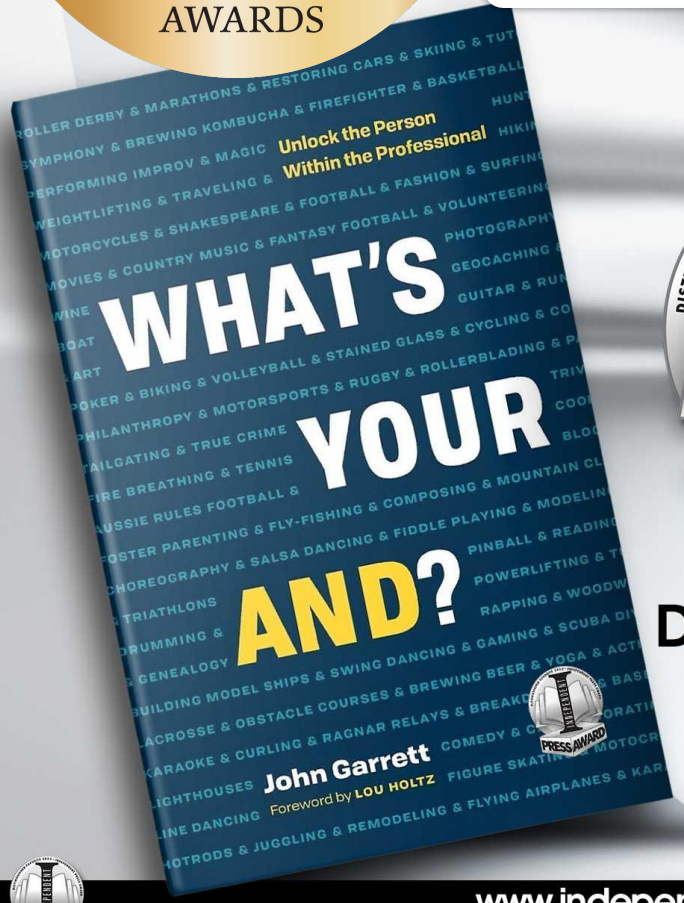

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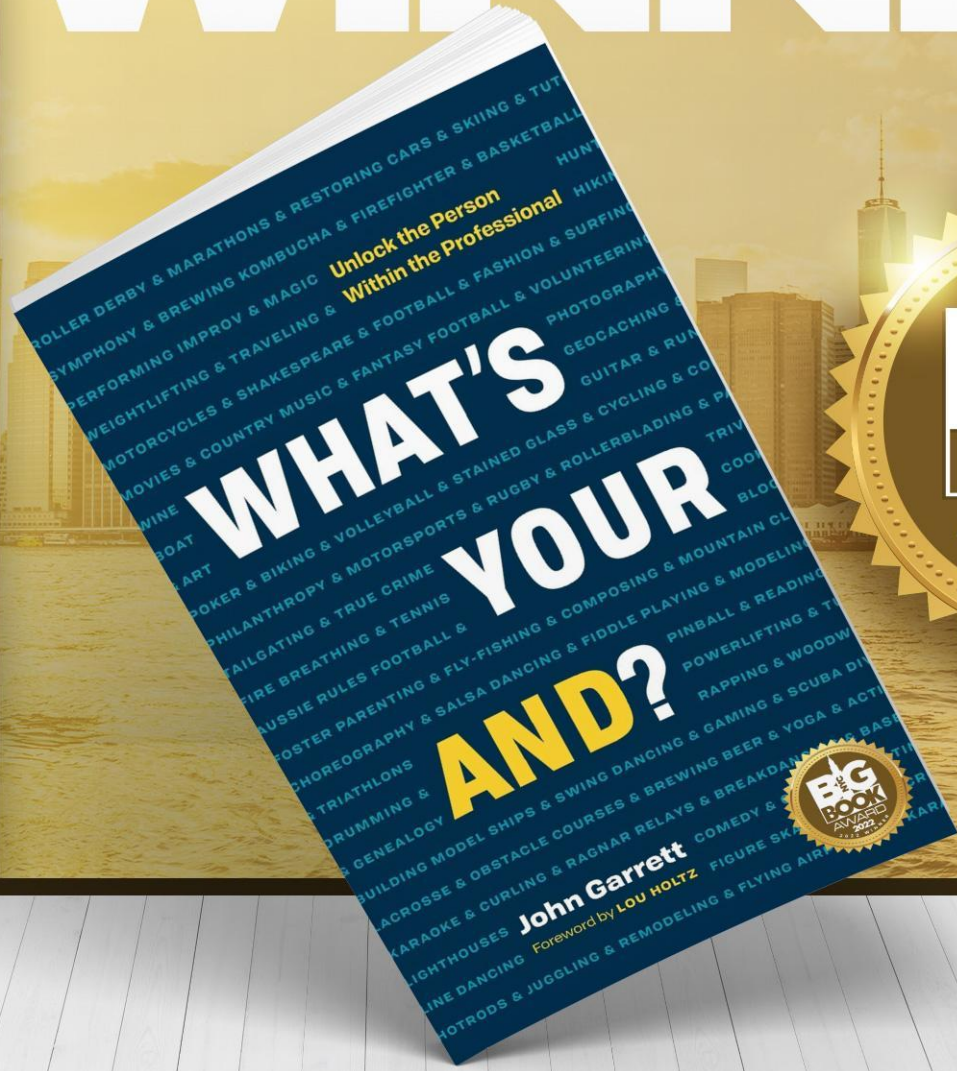

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